

# Spirit of the Lake Native Boutique

## Video Clip 1: Reg Gladstone

**Tasha:** All this is kind of research. Like, I phoned Artina's downtown Vancouver, and I said, "Hey. Are you... Do wholesale jewelry?" "No. We do not. You have to seek your own jeweler." So, I just listed all their... On their artists, and started Googling them and just started making emails and just sending out emails saying, "I'm a new business looking to bring in some sterling silver to the Okanagan," and Reg Gladstone from Victoria was the only one that contacted me back. And he says, "Oh, yeah." He's an elder, and he's like, "For sure. I'll make some pieces. I'll get my nephews from Nanaimo to do the smaller pieces like the earrings, the rings." And then... Their names are Herb and John Lancaster. And yeah, so it was good. So, we've made that connection, and I just made a small order with them. I still have a few pieces from Reg because his pieces are more of the high end. He has the bigger bracelets, he does the bigger pendants, and, you know, I still have some pieces from 2019 that I haven't even sold yet, and... But some of the smaller pieces that John and Herb have made of the earrings, those where... They went like... They flew out the door.

Please note that this transcript has been slightly modified; it is not a verbatim copy of the original audio clip.